

Deconstructing and Engaging the Free Market Naysayers



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Preparing Yourself



Leonard Read



Anything That's
Peaceful

Elements of
Libertarian
Leadership

Frederic Bastiat

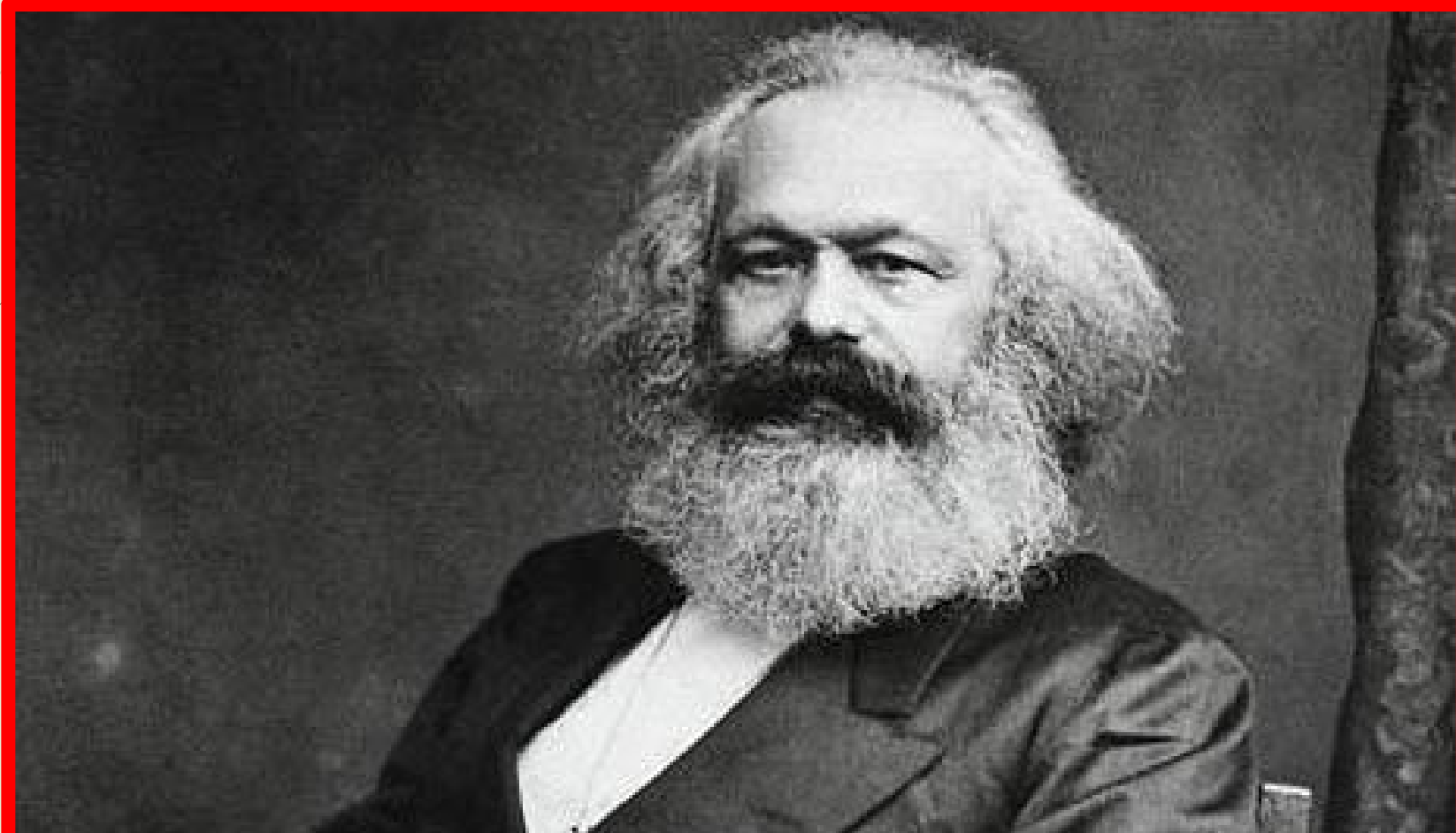


Selected Essays on
Political Economy

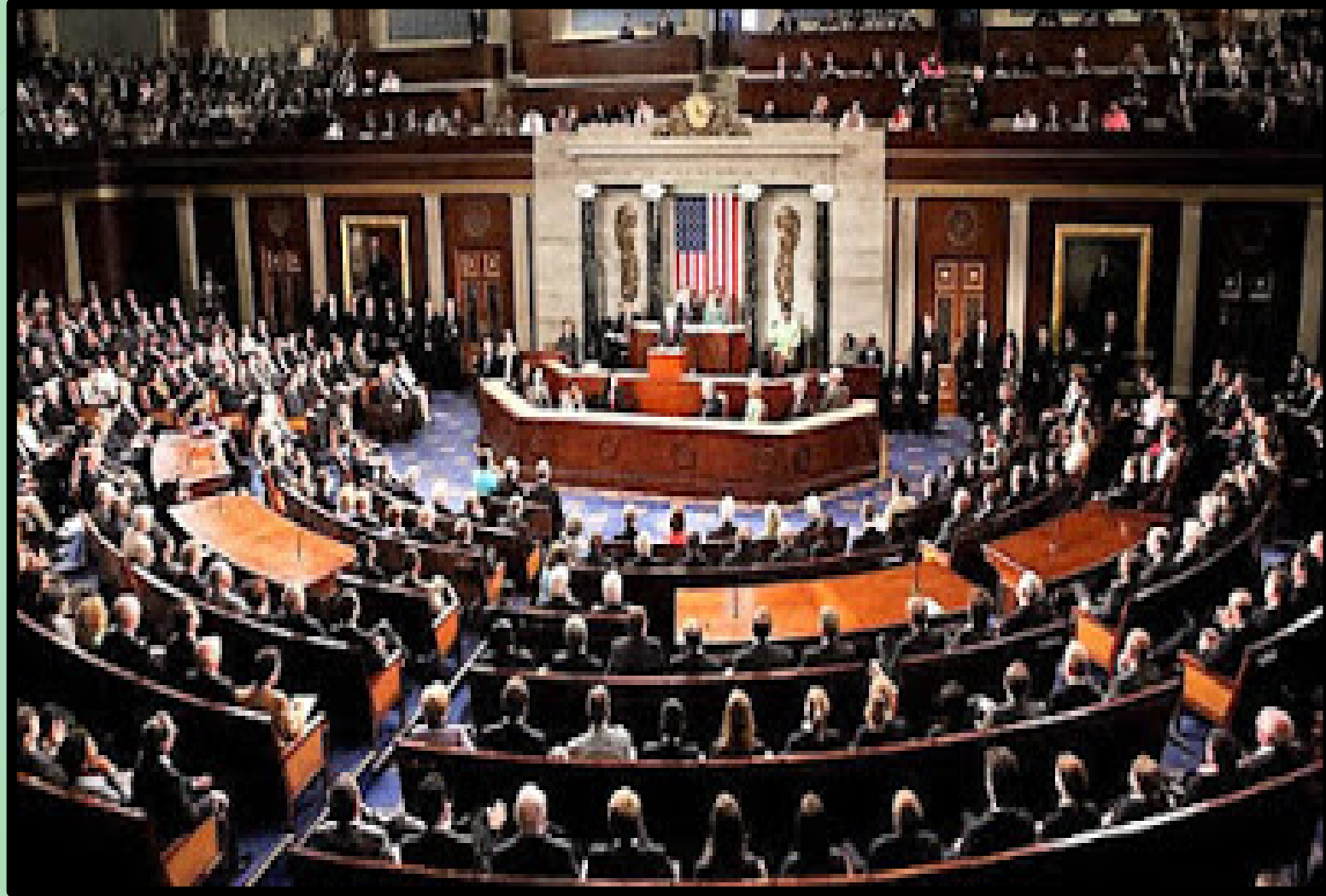
Economic
Sophisms

David M. Hart

Commytted/Genuine



Disingenuous





Strategy



- Recognize the naysayer's disadvantage: *Violence*
- Relax
 - Facts are on your side....Smile!
 - Consistency
 - Ideas, not pride as contestants
 - Know when you are downstream
 - Avoid universalism
 - Nuclear option: **Freedom is a good idea**



Broker Naysayers

- Overutilization
- "Cash me next year. How bow da?"
- Conjured Fee Schedules (no "discounts")
- Poor Quality Claims
- Carriers won't allow freedom
- It's illegal
- "You get what you pay for"




Spitballs of the true believers

- Unregulated, producers will kill for profit
- Caveat emptor
- Scope of practice
- Market doesn't work in an ambulance



What about the poor?

- Aren't we all poor?
 - Tell me your intentions
 - Aggregate trap
 - Poor utopia: poor as a straw man
 - Cancel your vacation, I'm sick
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Albert Jay Nock



“There’s only one way to improve society. Present it with a single improved unit: yourself.”