

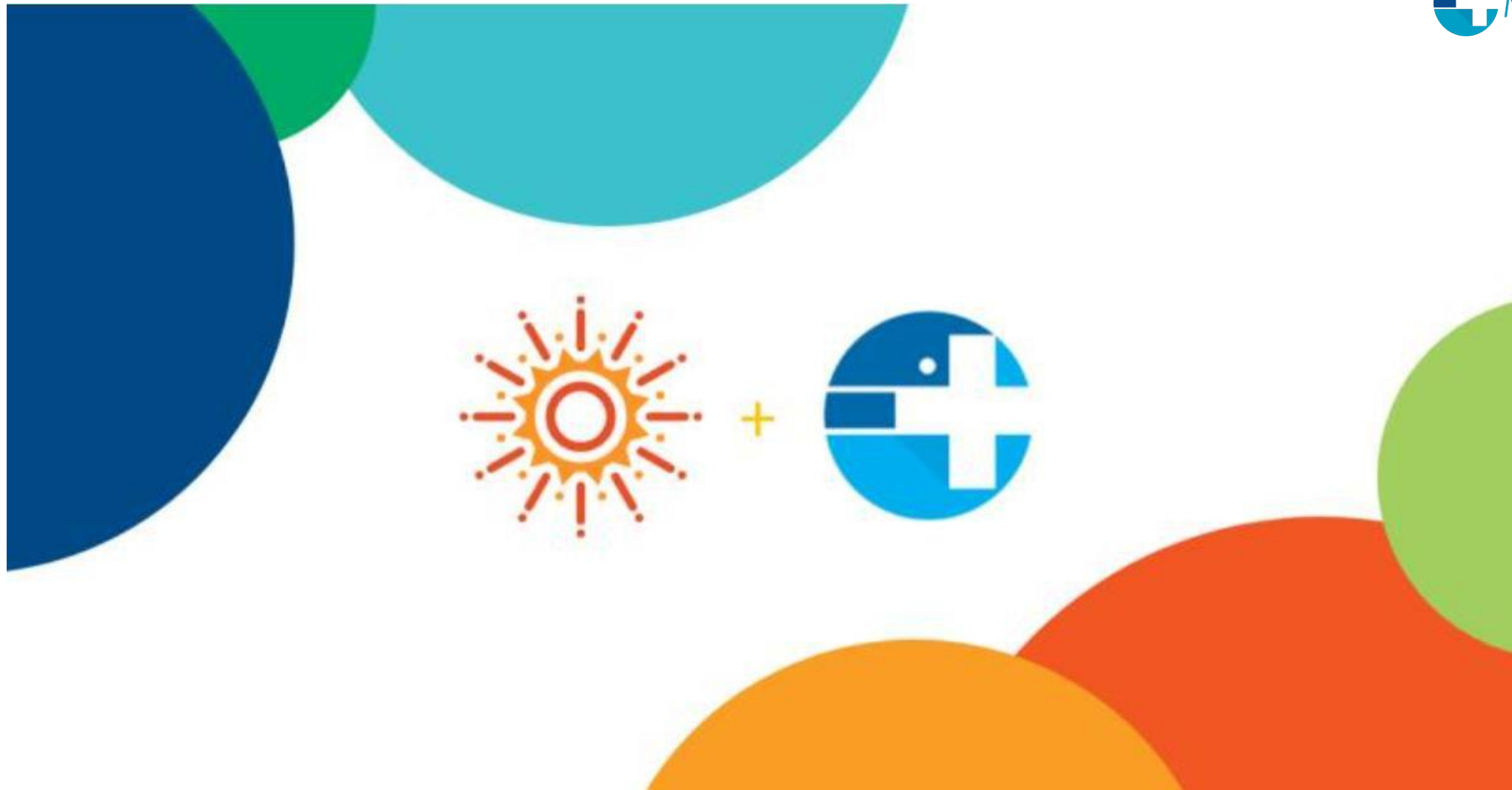


# A Case Study on Employers

August 3rd, 2021

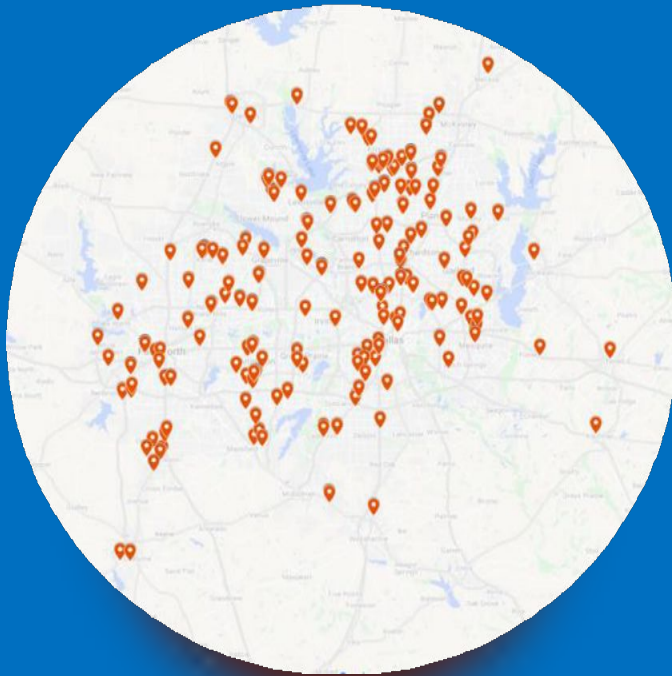


# Catalyst Health Network Acquired MediBookr

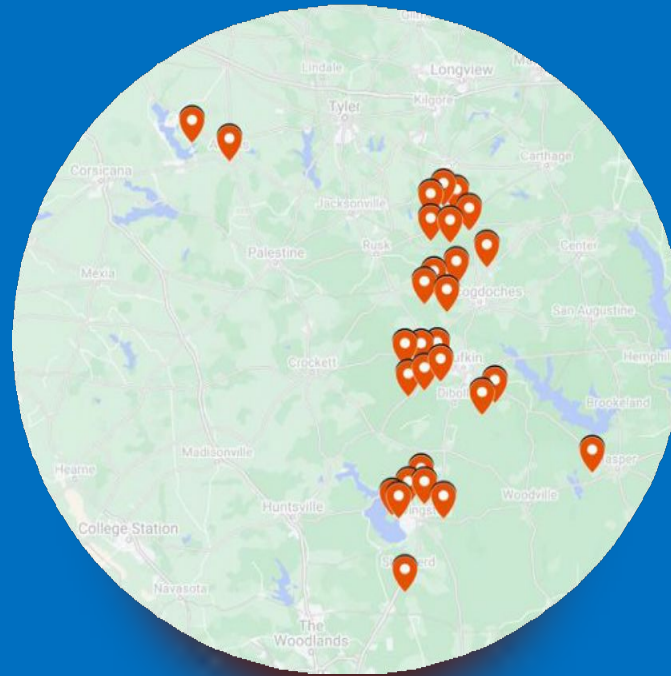


1,000+ PCPs. 300+ locations.  
1.5 million patient lives.  
One integrated care model.

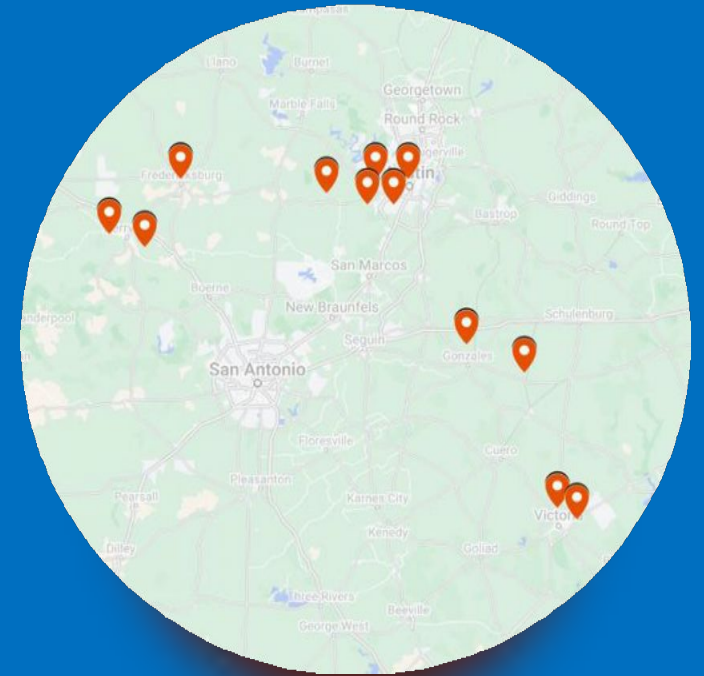
North  
Texas



East  
Texas



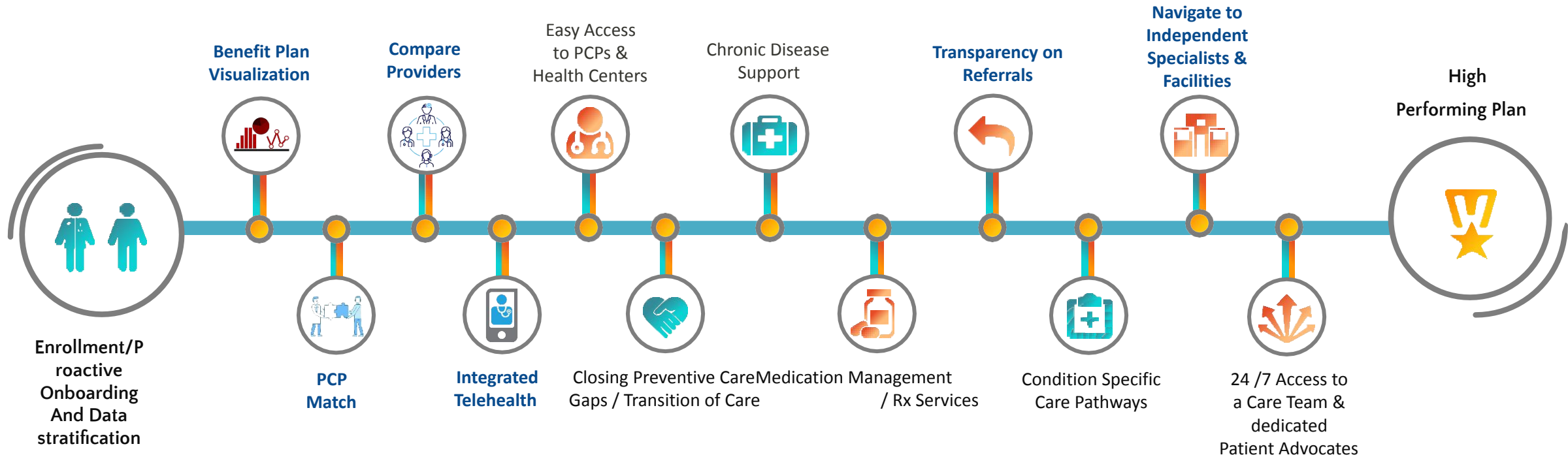
Central  
Texas



# MediBookr – Navigation & Engagement



# Catalyst Integrated Solution



# Our Case Study: Challenges We Tackle



**76% of Employees don't understand their benefits**



**40% of members are misaligned**



**Rising risk patients need help from becoming high risk patients**



***Navigation & Engagement is Key***

**1 out of 5 rising risk patients (20%-30% pop) become high risk which is very costly (5%-10% pop.)**

# Our Solutions and Results



- Price & Quality made transparent.
- Process made streamlined.
- Navigation made simple.
- Advocacy made personal.



Tiered Medical Network with Incentives



> 44% Member Engagement and 85+ NPS



Cash Pay Savings Program for Imaging with average \$1,100 savings case



First Year Adoption → 2.0x ROI

# Employer Case Studies: Savings from Navigating Patients to the Right providers



Independent Imaging Facility*	MRI Knee w/o contrast		MRI Hip w/o contrast		MRI Shoulder w/o contrast	
	BUCAHs	Rate	BUCAHs	Rate	BUCAHs	Rate
Prime Diagnostic Imaging	~ \$700	\$400	~ \$700	\$425	~ \$650	\$425
Envision Imaging	~ \$1,400	\$400	~ \$1,400	\$400	~ \$1,400	\$400
Gateway Diagnostic Imaging	~ \$900	\$450	~ \$900	\$450	~ \$525	\$450

*\*Information is based on real costs for independent imaging facilities within the DFW market*



# Catalyst Health: Results, Impacts, Savings



**8%**

**Improvement in  
preventive cancer  
screenings**

**2.44**

**A1c reduction in  
uncontrolled  
diabetic cohort**

**\$100M**

**Saved in the past  
three years for our  
community**

# Catalyst Health Group



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